

Shawn Campbell

**Managing Director
Hotel Financial Strategies**

Mr. Campbell has over 15 years of experience in real estate finance, private equity, debt financing, and mergers and acquisitions consulting. Since joining HFS in 2003, Mr. Campbell has been involved in over \$2 billion in hotel financing transactions.

Prior to HFS, Mr. Campbell was with Silver Pacific Advisors, a boutique investment bank, where he was involved in over \$300 million in real estate debt and equity financings in the southwestern United States. Before Silver Pacific Advisors, Mr. Campbell was with Encore Capital, where he executed over \$100 million in private equity investments in real estate technology companies. Mr. Campbell's early career was spent in investment banking at Salomon Smith Barney and Arthur Andersen. He holds an MBA from the Anderson School at UCLA. He also holds an MA in International Economics and a BA in Economics from Stanford University.

As one of the premier firms specializing in real estate investment banking, HFS offers exceptional industry expertise, unparalleled personal service and in-depth industry relationships to provide strategic solutions that result in successfully meeting your capital needs. We work exclusively in the hospitality industry providing a wide range of financial options across the entire capital spectrum including construction, bridge, permanent, mezzanine and equity financing.