

Tom Dallape

Principle

The Hoffman Company

Tom Dallape, a principal at The Hoffman Company, is one of Southern California's leading land brokers and realty advisers. The Hoffman Company has been a leading land brokerage firm in Southern California for more than 30 years. Mr. Dallape is no mere theoretician – he has built his hands-on expertise over nearly two decades while handling more than \$1 billion in transactions in one of America's hottest real-estate laboratories. Dallape's expert advice will be welcome news to everyone from experienced land developers looking for that extra edge to portfolio managers new to the game and unsure about handling land assets in a changing environment.