

Steve Hinds

Partner

George Elkins Mortgage

Steven Hinds has been in the mortgage banking business for over twenty years. Mr. Hinds began working at GEMB for his grandfather and the company founder, George Elkins, in 1985. Since that time, Mr. Hinds has been involved in placing more than \$1 billion of commercial real estate loans. In 1996, as part of a management buyout of the various divisions of George Elkins, Mr. Hinds and an investment group purchased the mortgage banking division, forming GEMB and retaining all correspondent lending relationships, loan servicing, and loan officers and employees.

During calendar 2007 and 2008, under Mr. Hinds' stewardship, GEMB has originated and closed more than \$1 billion of commercial real estate loans with a variety of lenders including the correspondent life insurance companies, banks, private individuals, and Wall Street conduits. Mr. Hinds is also a member of the board of directors of a real estate corporation that owns a 100% interest in eight commercial properties and has ownership interests in several other properties, all of which are located in Southern California.

Mr. Hinds is an active member in several professional associations including California Mortgage Association, Mortgage Banking Association, International Conference of Shopping Centers, and National Association of Industrial and Office Properties. Mr. Hinds is also the co-founder of Los Angeles Mortgage Association, an association of lenders and mortgage bankers that focuses on the Southern California commercial real estate lending market. Mr. Hinds graduated from the University of California at Berkeley.