

Marjorie A. Knitter

**President
The Moote Group**

Marjorie A. Knitter is president of The Moote Group, one of the most respected and reliable full-service land management firms in the western United States providing land solutions. The industry knows Marji for complete and credible cost estimates from conceptual, to finished lots, including construction completion. Her inspirational leadership and keen business sense has enabled the firm not only to survive, but to thrive in the cyclical real estate and construction industry.

Since assuming leadership of The Moote Group during the economic recession in 1990, Ms. Knitter has grown the family business, expanded her team's expertise and – in today's economic climate – repositioned the company to provide critical guidance to banks, receivers, developers and investment managers making hard decisions in the midst of the fallout from the real-estate bubble. She is widely known in real estate circles as a 26-year veteran in land management who has held leadership roles in numerous industry associations.

The Moote Group brings more than three decades of consulting experience to every aspect of land development. Its seasoned team can quickly assess a project's health and develop strategies for bringing it to completion, covering the spectrum from due diligence work and entitlements to engineering feasibility and construction management. The Moote Group has built a reputation for producing infrastructure cost estimates that will stand up to the toughest scrutiny. Moote's foundation is a database of knowledge encompassing more than 4,800 projects they've been involved in throughout California, Nevada, Arizona and a dozen other states.

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