

Leslie Lundin

**Managing Partner & President
LBG Realty Advisors, LLC**

Leslie Lundin is Managing Partner and President of LBG Realty Advisors, LLC, a privately-held real estate company that specializes in the acquisition, investment and development of commercial real estate properties in the western United States. The company focuses exclusively on opportunistic investments, with a strong preference for retail properties. The company's investment strategy concentrates on the direct acquisition of commercial real estate properties and distressed debt as a principal as well as third party transactions.

Prior to founding LBG, Leslie was Senior Vice President-National Director of Originations for Inland Mortgage Capital Corporation, under the REVCAP national direct loan program (Real Estate Venture Capital Program) which she formed for Inland in 1995. The REVCAP program exclusively provided high leverage debt and equity for middle market value-added commercial real estate transactions. In this role, Leslie directly oversaw all of Inland's origination offices for REVCAP; San Francisco, New York, Atlanta, Dallas and Chicago metro areas. She directed all marketing of the program, oversaw the pre-approval process of pending loans, and was engaged in strategic investment decisions to determine the direction of the program. Before joining Inland, from 1990-1995, Leslie was a loan originator in the Midwest office of ITT Real Estate Services, where she originated high leverage participating bridge, construction and mini-perm loans for transitional deals.

Leslie was named as one of Real Estate Forum's 2009 Women of Influence and one of Southern California's Most Influential Women by Real Estate Southern California Magazine in 2005, 2006, 2007 and 2008. She is frequently published and interviewed by industry periodicals and routinely speaks at industry conferences, including ICSC, NAIOP, Crittenden, Realshares, IMN, iGlobal, Trigild and Women's Leadership Counsel. Leslie was the 2007, 2008 and 2009 Chair of the ICSC/NAIOP Capital Marketplace Conference held annually in New York. She is the Chair of the 2010 ICSC/NAIOP/LAMA Capital Marketplace West Conference (one that she started). She is also on the first ever ICSC Recon Committee. Leslie's professional credentials include a Master of Science degree in Real Estate Appraisal and Investment Analysis and a Bachelor of Arts degree in Comparative Literature and Communication Arts with a Minor in French from the University of Wisconsin-Madison. She is also a licensed California real estate broker.